

## Press Release

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New Service:

### **Oman Air Cargo moves forward with Jettainer for ULD management**

Muscat / Frankfurt, 5 October 2017

**Oman Air Cargo, one of the most innovative and fastest growing cargo carriers in the world, has signed a five year ULD (Unit Load Device) outsourcing contract with Jettainer, the leading international service partner for outsourced ULD management. According to the agreement, Jettainer will be granted Oman Air Cargo's ULD management effective 5 October 2017.**

With Oman Air's endeavor to "become the best", and its continuing commitment to a lower environmental footprint, Oman Air Cargo will be utilizing lightweight ULDs, constructed of carbon fibre as well as partly recycled composite materials. This significant change will result in the reduction of CO2 emissions, improved payload, as well as an increase in fuel efficiency.

Jettainer's highly efficient management solutions allow to reduce the existing container fleet of Oman Air by about 20 percent to 1,200 units. Among the ULDs used so far were still 600 aluminum AKE containers. These are replaced by state-of-the-art environmentally friendly lightweight AKEs. Another 200 lightweight containers will be added to the Oman fleet as part of the airlines expansion in the near future.

"In line with our strategy to 'become the best', and strengthen our status as a leading international cargo carrier, we are excited to work with an industry leader such as Jettainer in order to offer our clients the best possible service in line with leading industry standards. Our agreement with Jettainer comes at a time of excellent growth and modernization of the cargo division, as we continue forward with our aggressive growth plan. We are confident Jettainer is a partner that shares our positive outlook and offers us the right services and technology to further improve our offerings," said Mohammed Al Musafir, Senior Vice President Commercial Cargo, during the signing ceremony at the cargo handling facility at its hub at Muscat International Airport.

"We look forward to work with Oman Air, a very successful and rapidly growing global airline from the Middle East. We are proud that we are able to stand out from our competitors with our smart solution, which is the combination of Jettainer's experts, technology and ULD hardware", says Carsten Hernig, Managing Director of Jettainer GmbH.

"With this cooperation, we continue to expand our presence in the strategically important Gulf region. This is an enormous dynamic market, which enables us to proceed with our course of growth in the long term", said Martin Kraemer, Head of Marketing and PR at Jettainer, after the Ceremony at Muscat.

A team of Jettainer ULD controllers is currently based at Oman Air Cargo's operations center in Muscat. System rollout, trainings and operational transfers have been completed by a joint project team. All ULDs are maintained by Jettainer at the Muscat International Airport and in Jettainer's global repair network.

If you have any questions or require further information, please contact:

Oman Air Cargo  
Mahmoud AlMusili  
Marketing Manger  
P.O. Box 58, P.C 111, Sultanate of Oman  
Phone: +968 24510429  
[Mahmoud.AlMusili@omanair.com](mailto:Mahmoud.AlMusili@omanair.com)

Jettainer GmbH  
Martin Kraemer  
Head of Marketing & PR  
Am Prime Parc 17, 65479 Raunheim  
Phone: +49 6142 1770374  
[martin.kraemer@jettainer.com](mailto:martin.kraemer@jettainer.com)

Medienbüro am Reichstag GmbH  
Stefan Hensel  
PR contact for Jettainer  
Reinhardtstrasse 55, 10117 Berlin  
Phone: +49 30 2061413037  
[stefan.hensel@mar-berlin.de](mailto:stefan.hensel@mar-berlin.de)

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## Oman Air Cargo

Propelled by The Sultanate of Oman's national carrier, Oman Air, Oman Air Cargo is one of the most innovative and fastest growing Cargo carriers in the world. With a soon to be completed state-of-the-art cargo handling facility at its hub in Muscat International Airport, and a 100% cloud based cargo platform, Oman Air Cargo offers access to over 150 online and offline destinations across the globe.

## Jettainer

Jettainer GmbH is a wholly owned subsidiary of Lufthansa Cargo AG. Jettainer is currently responsible for the complete management of approx. 90,000 units - so-called Unit Load Devices - for 25 airlines. This includes managing, positioning, maintaining and servicing the items. The company operates at more than 450 airports around the world at the moment. Apart from its headquarters in Raunheim, Jettainer operates offices at the central hubs of international airlines in Abu Dhabi, Dallas/Fort Worth, Düsseldorf, Philadelphia, Rome and Zurich and it has an operations base in Mumbai. It has also had its own company in the USA, Jettainer Americas Inc., since 2014 and it has its headquarters in Delaware and branches in Dallas, Chicago, Miami, New York and Los Angeles.

Jettainer handles the complete value-added chain for ULD management - ranging from purchasing ULDs to managing and repairing them and even making available customised IT solutions and financing concepts. Jettainer rounds off its services package with JettLease, a leasing product for ULD emergencies. The company is certified in line with the ISO 14001 Environmental Management standard and the ISO 9001 Quality Management standard.

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Marketing Manger  
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Phone: +968 24510429  
[Mahmoud.AlMusili@omanair.com](mailto:Mahmoud.AlMusili@omanair.com)

Jettainer GmbH  
Martin Kraemer  
Head of Marketing & PR  
Am Prime Parc 17, 65479 Raunheim  
Phone: +49 6142 1770374  
[martin.kraemer@jettainer.com](mailto:martin.kraemer@jettainer.com)

Medienbüro am Reichstag GmbH  
Stefan Hensel  
PR contact for Jettainer  
Reinhardtstrasse 55, 10117 Berlin  
Phone: +49 30 2061413037  
[stefan.hensel@mar-berlin.de](mailto:stefan.hensel@mar-berlin.de)