



PRESS RELEASE

Pallet network opens second German hub

NEUFAHN, Munich: October 31, 2017. The Palletways Group, Europe's express palletized freight network, has opened a new regional and international hub in Neufahrn, near Munich.

The opening is Palletways' second hub in Germany and follows a successful opening in Hessian Knüllwald-Remsfeld and after having established a regional hub for the Rhine/Ruhr area in Nijmegen/NL. The new regional hub in Neufahrn will also handle international cargo and is expected to accelerate general cargo traffic to consignors in southern Germany and provide faster routing and better value to customers across southern Europe.

Consignors in nearby Austria, Italy and Spain are set to benefit from a more direct connection, with transit time expected to be shortened by a day on average.

A regional hub in the south-east offers many opportunities for Palletways Germany, with at least up to 20 network members already situated in the Bavarian region. Thanks to the new hub, members no longer need to travel to the central hub in Hessian Knüllwald-

Remsfeld for collections and deliveries, driving significant reductions in cost and travel time. As of September 2017, seven network members are connected directly to Neufahrn, with more expected to follow soon.

The new regional hub will be fully supported by Palletways' award winning IT platform and customer service operation, enabling real time visibility of all consignments throughout their journey.

Dave Walmsley, Managing Director of Palletways UK, said: "This investment is important because it provides additional capacity across the network, which is critical to our members and customers in the United Kingdom and across Europe. It gives us the foundation for further growth as the network continues to expand across Europe."

Luis Zubialde, chief operating officer for the Palletways Group, said: "This investment has meant that deliveries to the south of Germany and southern Europe are now more accessible and cost-effective with Palletways.

"It gives us the foundation for further growth as the network continues to expand across Europe. At the same time, this is a clear signal that Palletways has firmly established itself in German and European markets and continues to develop successfully."

In addition to the three regional hubs now in operation, last year Palletways Germany unveiled a transshipment base in the Dutch city of Nijmegen where members can offer customers palletised freight to Belgium, the Netherlands, United Kingdom, Ireland and France with much improved service levels, offering significantly better value. With this new investment, the Palletways Group will have invested over 10 million Euros into the German network since establishing its main central hub in Homberg in 2011. Employee numbers have also grown, from 18 in 2011 to approximately 70 currently.

Palletways' pan-European network continues to grow strongly. Today it handles up to 45,000 pallets across Europe every day and cross border volume growth has grown by 10% over the last 12 months. The company has recently invested in new hubs including Lodz (Poland), Avonmouth (UK), Jaen (Spain), Knüllwald-Remsfeld (Germany) and expanded existing facilities in Zaragoza (Spain) and Milan (Italy).

Palletways is part of IMPERIAL Logistics International, within the Express Freight business unit.

The Palletways network operates more depots and handles greater volumes than any other pallet network. In total Palletways handles up to 45,000 pallets daily across all its operations. During a typical operating day, Palletways handles one pallet every second.

Over the past 22 years Palletways has developed a strategic network of more than 400 depots and 18 hubs and now provides collection and delivery services across 20 European countries.

IMPERIAL Logistics International, which has its headquarters in Duisburg, Germany is separated into two divisions: the Group pools all its transport services in the Shipping, Road and Express Freight business units in the IMPERIAL Transport Solutions division.

The IMPERIAL Supply Chain Solutions division covers all the services in the contract logistics, contract manufacturing and warehousing sectors for the Automotive, Industrial, Retail and Chemicals business units.

About Palletways

Key stats:

Palletways was founded in the UK in 1994

In total Palletways handles up to 45,000 pallets daily, including more than 23,000 pallets a day in the UK, 10,000 in Italy and 3,000 in Iberia.

One in every four pallets handled by palletised freight networks in the UK is distributed by Palletways

During a typical operating day Palletways handles more than one pallet every second.

The Palletways Group:

- Palletways provides an express delivery solution for consignments of palletised freight, and is the leading dedicated pallet network in Europe. The Palletways network operates more depots and handles greater volumes of pallets than any other similar network.

- Over the past 23 years Palletways has developed a strategic network of more than 400 depots and 18 hubs. It now provides collection and distribution services across 20 European countries: Austria, Belgium, Bulgaria, Czech Republic, Denmark, Estonia, France, Germany, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Poland, Portugal, Republic of Ireland, Romania, Spain, Slovakia and the United Kingdom.

- In the UK Palletways has a national hub in Lichfield, Staffordshire, and regional hubs in London, Leeds, Edinburgh and Bristol. It offers a range of express distribution services for consignments of palletised freight across the UK. These include next day, next day AM, timed delivery options, and Economy 2/3 day.
- The Netherlands, Belgium, Luxembourg and Denmark are served via a hub operation in Nijmegen.
- In Germany, the Palletways hub operation is in Knüllwald (near Kassel) and the regional hub in Neufahrn.
- In Italy the national hub is in Bologna with regional hubs in Naples and Milan.
- The Iberian national hub, serving Spain and Portugal, is in Madrid with regional hubs in Zaragoza and Jaen.
- Collection and distribution services in France are provided via a subcontracted operation, with three hubs in Paris, Lyon and Montpellier.
- Palletways Europe GmbH, based in Switzerland, was set up in 2006 to develop pan-European collection and distribution services.
- Palletways Poland is served by a national hub in Lodz
- Supporting all the networks is Palletways award winning technology including its unique archway scanning system which captures a photographic image of every pallet which passes through its hubs combined with automated scanning to provide seamless track and trace. Palletways' Digital Information Hub, a custom developed communications platform provides real time data linking all operations across Europe monitoring all consignments providing total

visibility and security of every pallet throughout the whole distribution process to all European destinations.

- For more information, visit: www.palletways.com

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About IMPERIAL Logistics International

IMPERIAL Logistics International is responsible for coordinating and managing all the international logistics business of IMPERIAL Holdings Limited outside Africa. The varied portfolio of services at IMPERIAL Logistics International, which has its headquarters in Duisburg, Germany is separated into two divisions: the Group pools all its transport services in the Shipping, Road and Express Freight business units in the IMPERIAL Transport Solutions division.

The IMPERIAL Supply Chain Solutions division covers all the services in the contract logistics, contract manufacturing and warehousing sectors for the Automotive, Industrial, Retail and Chemicals business units. Working together, both divisions provide a full and transparent range of services from one source along the complete supply chain. Beyond its pure logistics services, IMPERIAL Logistics International has also become established as a process consultant for third parties, a fleet manager for outside car fleets and a provider of insurance services related to particular sectors. IMPERIAL Logistics International employs more than 9.000 people and generates turnover amounting to EUR 1.6 billion at 170 business locations.

For more information about Imperial Logistics International visit:
www.imperial-international.com